



November 17, 2010

Hannes Combest, CAE
Chief Executive Officer
National Auctioneer Association
8880 Ballentine
Overland Park, KS 66214

Re: Use of auctions to market and disposed of assets

Dear Ms. Combest:

Thank you for your enquiry regarding the use of the auction method by the Federal Deposit Insurance Corporation (FDIC) to market & sell assets acquired from failed financial institutions.

As I mentioned in our telephone conversation, the auction method has been used and continues to use by the FDIC with great success. The FDIC considers auctions an effective method to market and sell assets, as it exposes property to a large number of potential buyers in a highly competitive environment. The advantages are significant because auctions eliminate protracted negotiation periods leading to the prompt disposition of the asset hence, reduce holding time and associated holding costs. Year to date, the FDIC has conducted twenty-one (21) real estate auctions through our Owned Real Estate (ORE) Asset Management contractors which have resulted in placing six hundred sixty-six (665) properties under contract. Currently, the FDIC has an ongoing electronic auction featuring former bank premises and is in the process of scheduling five (5) additional auction events before year end. These events contain ninety-one (91) properties located throughout the USA and Puerto Rico. The auction companies that conduct these events are selected through a bidd process held by ORE Asset Management firms that market and sell real estate on behalf of the FDIC.

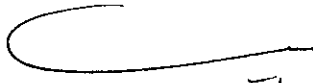
In addition, the FDIC uses auctions to market and dispose of furniture, fixtures and equipment (FF&E) acquired through failed banks. Year to date the FF&E Contractors that inventory, lot, market and sell FF&E have conducted three hundred fifty (350) on-line auctions and have one hundred fifty (150) auctions scheduled or in progress.

Should members of the National Auctioneers Association wish to provide auction services they should contact the contractors that have been engaged by the FDIC to manage and dispose assets acquired from failed financial institutions. I have attached a list and point of contact for these contractors, and also a link to the FDIC web page that contains this information.

<http://www.fdic.gov/buying/goods/ListofAwardsandContractorContactInformation.html>

Selling assets through the auction process has yielded important benefits for the buying public as well as the FDIC; therefore, the FDIC will continue to rely on them as a valuable means to market and disposed of assets acquired from failed financial institutions. Should you have additional questions do not hesitate to call me a 972 761 8322.

Regards,

A handwritten signature in black ink, appearing to read 'Victor M. Robert', with a long, sweeping underline that extends to the right.

Victor M. Robert
Resolutions & Closing Manager

Awards and Contact Information for Owned Real Estate (ORE) Management & Marketing Services Contracts

The scope of work under the ORE Management & Marketing Services Contracts, which have been awarded to the contractors listed below, is to provide contractor support at failed financial institution closings. The contractors will assist the FDIC in identifying owned real estate and provide a full range of asset management and marketing services for bank-owned real estate obtained from failed financial institutions nation-wide.

CB Richard Ellis, Inc
2100 Ross Avenue, #400
Dallas, TX 75201

Tel. 866-260-8505
FDIC-ORE@cbre.com

Prescient, Inc.
2600 Douglas Road
Suite 800
Coral Gables, FL 33134

Tel. 877-520-1112
FDICinfo@4prescient.net

Quantum/G&A Joint Venture
Paul Wallace
Quantum / G&A Joint Venture
4801 Woodway Dr., #210W
Houston TX 77056

Tel: 713-784-1181
pwallace@Quantumpartners.com

Ocwen Financial Corporation
Steven B. Nesmith
2300 M Street N.W. Suite 800
Washington, D.C. 20037

Tel: 800-306-2432
FDICinfo@ocwen.com

Cushman and Wakefield
Susan Carras
1717 Pennsylvania Avenue, NW, Suite 500
Washington, DC 20006

Tel: 703-847-2737
Susan.Carras@cushwake.com

FDIC: List of Awards and Contractor Contact Information**Awards and Contact Information for Furniture, Fixtures & Equipment (FF&E) Auction Services Contractors**

The FF&E Auction Services contracts have been awarded to the contractors listed below and the scope of work includes providing a complete inventory of all the physical assets of the receivership after closing; marketing and selling certain of the receivership's personal property assets as soon as practical as provided for under the closing documentation; and providing full accounting and reconciliation of all sales based on the original inventory.

Worley Auctioneers and Appraisers, Inc.

Penny Worley
7264 Columbia Rd Suite 200
Maineville, OH 45039

Tel: 513-774-9182
penny@worleyauctions.com

Rick Levin & Associates, Inc.

Ira Lauter
1467 North Elston, 2nd Floor
Chicago, IL 60622

Tel: 773-252-4500
ira@ricklevin.com

Tranzon Auction Resolutions

Dwight Toney
P. O. Box 1146
Cypress (Houston), TX 77410

Tel: 832-220-1100
dtoney@tranzon.com